

# Contracted IT services vs break/fix



## Break/fix

When your IT provider fixes your broken tech... and that's it

### Break/fix benefit - It's cheap

You only pay when you have a problem... but there's no ceiling to costs



### Break/fix benefit - There's no commitment

This works both ways. Your IT provider won't think about you inbetween problems

**Umm... that's it...**

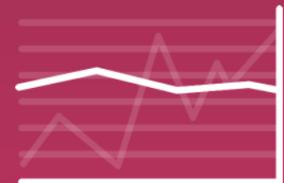


## Contracted partnership

Where your IT partner proactively monitors and prevents problems affecting your tech

### Contract benefit: Predictable costs

No unexpected bills with a contracted partnership



### Contract benefit: Data is safer

Your data will be encrypted, backed up and verified

### Contract benefit: Higher level of service

Your IT partner is always there for you



### Contract benefit: Technology just works

Proactive monitoring means problems are fixed before they affect you

### Contract benefit: Better communication & collaboration

Your staff will find it easier to work together, wherever they are working



### Contract benefit: Happier, more productive staff

Fewer problems = less complaining!

